PRODUCT REVIEW AND FAIR VALUE ASSESSMENT

Product Name	Global Yacht Cover
Class of Business	Marine Hull & Liability
Insurer / Underwriter	Great Lakes Insurance SE UK Branch
AHJ Division	Global Yacht Cover
Date	28/07/2026
Manufacturer(s)	Great Lakes Insurance SE, UK Branch and Alwen Hough Johnson Ltd t/a Global Yacht Cover (GYC)
Date of Next Review	31/12/2026

Great Lakes Insurance SE, UK Branch and Alwen Hough Johnson Ltd have established Product Approval and Product Oversight and Governance (POG) processes. In accordance with the FCA PROD Product Intervention and Product Governance Sourcebook PROD 4 Product governance rules, a product review and fair value assessment has been completed for this product. The product has been found as representing fair value to customers and may continue to be marketed and distributed. We will undertake ongoing product reviews on a yearly basis and any significant or material changes to this product will go through the product approval process again.

PRODUCT ASSESSMENT ROLES AND RESPONSIBILITIES

Great Lakes Insurance SE, UK Branch and Alwen Hough Johnson Limited – "Global Yacht Cover (GYC) are the joint manufacturers for this product as set out in our binding authority agreement, and the manufacturer activities are allocated as follows

Product Approval Process	Great Lakes Insurance SE UK Branch
Product Testing	GYC
Product Review & Monitoring	GYC

Fair Value Assessment	GYC
Target Market	GYC
Distribution Strategy	GYC
Provision of Information to Distributors	GYC
Consumer Understanding & Communications	GYC
Consumer Post-Sales Support	GYC / Great Lakes Insurance SE UK Branch

PRODUCT AND TARGET MARKET

Product Description
This is a yacht insurance policy providing cover for physical loss or damage to the vessel while laid up or in commission within the navigation limits set out in the policy.
Key Benefits & Covers
The insurance provides cover for the following: • Physical loss or damage to the vessel • Personal effects • Third party liability • War, strikes, terrorism and associated risks • Personal accident cover • Medical expenses • Repatriation costs • Bottom inspection following grounding • Pollution • Salvage • Single handed sailing • Transit by road • Emergency towing
Significant exclusions, limits of liability and excesses
Loss or damage as a result of failure to maintain the vessel in a seaworthy condition Theft of outboard motor(s) unless secured by an anti-theft device Theft of trailer unless fitted with a wheel clamp Splitting of sails, canopies and covers caused purely by wind

Damage caused to the mast, spares, sails, rigging whilst the racing risk extension is shown on the certificate Damage to machinery on motor boats capable of exceeding 17 knots where the machinery is over 7 years old unless caused by fire, explosion, heavy weather or sinking Loss or damage to underwater gear and equipment on vessels less than 8 metres in length or vessels with a maximum designed speed exceeding 40 knots Loss or damage to vessels less than 8 metres in length whilst left unattended on an exposed mooring or anchorage Loss or damage to Rigid Inflatable Boats (RIBs) whilst left unattended on an exposed mooring or anchorage Theft of personal effects unless following violent and forcible entry Theft of mobile phones, uav (drones), jewellery, passports and cash Liability to any persons employed by you in connection with the vessel Liability for any diving activities until safely back on board the vessel Liability for any third party damage caused during the transit of the vessel by road Loss or damage caused by nuclear weapons Loss or damage as a result of the outbreak of war between the UK, USA, France, The Russian Federation or the Peoples Republic of China Capture, seizure or arrest by any authority of the country in which the vessel is registered Joint War Committee (JWC) listed exclusion areas Personal accident to any person aged 75 years or over Personal accident to any person under a contract of employment Personal accident whilst the vessel is under charter Medical expenses for any person under a contract of employment Medical expenses whilst the vessel is under charter
Target Market
Owners of Blue Water Cruisers with a value under £ 3 million
Non-Target Market
Blue Water Cruisers with a value in excess of £ 3 million
Vulnerable Customers
Target Market is unlikely to include customers who are vulnerable

POLICY WORDING REVIEW

Considerations	Yes/No	Comments / Changes Recommended
Does the policy confirm the law applicable to the contract	Yes	
Does the policy include a clear statement on the Data Protection Policy and usage	Yes	
Does the policy clearly set out the underwriters name and address	Yes	
Does the policy document use plain and simple language	Yes	
Does the policy document use a simple and clear structure	Yes	
Does the policy contain clear information on how to make a complaint, including how the complaint will be dealt with	Yes	
Does the policy contain clear information on how to cancel the policy, including the conditions for cancellation	Yes	
Does the policy contain clear information on how to submit a claim, including the conditions for submitting a claim	Yes	

PRICE AND VALUE

Underwriter Value Assessment
An assessment of fair value has been conducted by the Underwriter taking into account the following: • internal loss ratios, • claims frequency and acceptance rates • commission ranges • complaints data • benchmarking prices in line with market • retention rates

Premiums are calculated using the premium matrix set out by the underwriter.
Commission payment to distributors
17.50%

DISTRIBUTION STRATEGY

Product Distribution
Products are distributed via regulated insurance intermediaries who are responsible for providing the customers with appropriate advise.
Information Provided to Distributors
Distributors are provided with the product assessment which sets out the target market, the policy documentation and schedule which clearly sets out the covers applicable and all exclusions and limitations and an IPID providing a summary of the cover.

CUSTOMER UNDERSTANDING

GYC do not deal directly with the customers, however, the products are distributed by regulated intermediaries and they are provided with sufficient information to understand the product and target market

CUSTOMER SUPPORT

Cancellation
Cover can be cancelled as per the statutory right, in the United Kingdom , within 14 days from the date the insured receives the policy documentation and unless otherwise detailed on the *Certificate* the pro-rata time on risk premium will be charged in addition

to a GBP 50.00 documentation fee. Beyond this 14 day period this insurance may be cancelled by either party at any time by giving 30 days written notice and a pro-rata refund of premium will be made, subject to GYC retaining any minimum premium as detailed on the *Certificate*.
Claims
AHJ have a claims department which deals with all claims and they are supported by loss adjusters appointed by the insurers who are specialist in their field . In the event of any occurrence which may give rise to a claim under the Policy, notice must be given to GYC in writing via the insurance advisor
Complaints
AHJ have a complaints policy which complies with all the requirements set out under DISP of the FCA Handbook